



# Business Trends

For Business Owners

## Would anyone buy your business?

I often get asked: "Is my business saleable?" and "Would anyone buy my business?"

### Short answer - Yes!

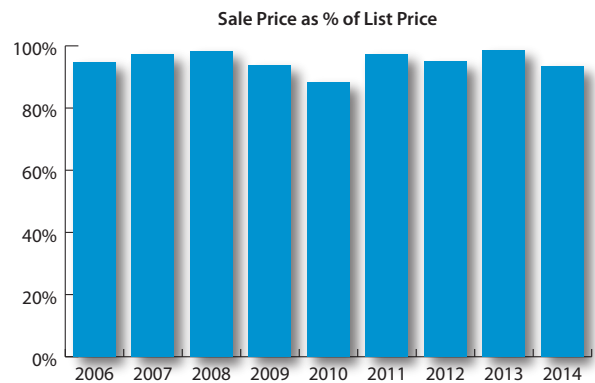
If your business is fairly valued and presented correctly to the market – then it should attract the attention of buyers. There are fundamentally more people looking for businesses than people selling businesses. Thus, when a good business comes to market and if it is well presented – interest in that business can be very high. Tabak sales within the South Island in the last twelve months or so include:

Commercial Interiors	Contracting	Manufacture (2)
Aluminium Fabrication	Equipment Hire	Sales/Installation (2)
Accountancy	Direct Sales	Manufacture/Sales
Niche Retail	Software	IT Services
Mobile Carpet Sales	Tourism	Outdoor Power Equipment (2)
Florist (2)		

### Tabak = Experience & Results

Tabak was established to be a specialist in the sale and valuation of New Zealand businesses. We don't sell commercial real estate; we don't sell houses!! We draw on our many years of personal knowledge and experience when conducting valuations and appraisals, as well as on a wealth of sales data that we have collated since our inception.

Tabak focuses on connecting serious buyers with quality businesses. One of the reasons we achieve the results that we do – is because we know our buyers and we know what they want. We also know their fears, concerns and appetite for risk. This can allow us to target the right people and as a result get your business in front of them without having to go "public".



### Talk to the experts - Call Tabak today.



Tabak specialises in selling businesses valued at \$250,000 and over. We can work with you to maximise your business' value and to develop a plan to effectively sell your business. With offices nationwide and with over 3,000 registered buyers and 2,000 professional partners, Tabak can offer business owners the ability to easily and effectively take their business to market and achieve excellent results.

Please call us today on 03 377 7491 to arrange a suitable time to help you answer some of these questions.

Yours sincerely,



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**PS – To ensure you know the facts – give us a call about a Comprehensive Market Valuation**

